88 EAST FOSTER STREET RE/MAX LEADING EDGE







LIST PRICE \$649,900

Classically styled turn of the century charmer enjoys that coveted downtown location, master bath and garage while boasting stylish appointments and scale. New England Colonial Victorian details abound: door and window moldings, beamed ceiling, quarter sewn oak floors and generous room proportions all beautifully illuminated by sunlight pouring through the windows. Circular and open flow in the main living areas, with the kitchen featuring honed granite and light cherry cabinetry including both a dining peninsula making quick meals a snap as well as a communication center creating a hub for activity located near the back door. Three generously sized bedrooms with excellent closet storage and full bath round out the second level. The top floor is the master retreat: vaulted ceiling bedroom with sitting area, a perfect place to settle in with a good book and your cocoa, walk-in closet and full bath provides an escape. Thoughtful details throughout this home make living here a delight, plus the sellers have been excellent stewards: Bosch gas heating system in 2014, central air on the 2nd and 3rd floors, landscaped yard, updated kitchen, and third floor renovation. The fenced rear yard offers an oasis in the city with mature plantings and a patio for warmweather dining, while the mudroom offers access either to the driveway with the 2 car garage or the backyard. Situated within Melrose's thriving downtown ring, this home is a short hop to downtown amenities of shopping, dining and local cultural activities, as well as the Common, schools, bus, train and even the Fells. This is the one that will check all the boxes!

ALISON SOCHA & LINDA O'

AGENT EXPERTISE TEAM 781.517.0213

LindaandAlison@LeadingEdgeAgents.com

AgentExpertise.com

RE/MAX LEADING EDGE 536 MAIN STREET, MELROSE | 781.979.0100



88 EAST FOSTER STREET | MELROSE





Living Room	14×12	HWF	1st
Dining Room	14×12	HWF	1st
Kitchen	15x11 - 9x7	Vinyl	lst
Master Bedroom	16×14	Bamboo	3rd
Bedroom	14x12	HWF	2nd
Bedroom	וואוו	HWF	2nd
Bedroom	13×12	HWF	2nd
Bathroom	Half	Vinyl	1st
Bathroom	Full	ст	2nd
Bathroom	Full	СТ	3rd

Style	Colonial
Year Built	1895
Rooms	7
Bedrooms	4
Baths	2 Full 1 Half
Living Area	1,845 sq/ft
Lot Size	5,320 sq/ft
Range	Gas
Dishwasher	Yes
Disposal	Yes
Laundry Connection	LL (gas) 3rd fl
Microwave	Yes

Color	Blue
Siding	Asbestos
Roof	Shingle
Foundation	Fieldstone
Fireplace	No
Lined?	N/A
Patio	Pavers
Parking	2c garage 2c parking
Solar Panels	No
Alarm System	Yes
Assessed	\$496,300
Annual Tax	\$5,623.08
Monthly	\$468.59
Book/Page	1305/500
Deed Date	10/29/2003

AC	Central Air (2/3)**
Heat	FHW Gas Elec*
Hot Water	Off-System
Sump Pump	No
New WM	Yes
Insulation	Attic
Electric	СВ
Fenced Yard	Rear
Sewer/Water	MWRA
School	Apply
Utilities	Yearly Averages
Gas	\$1,200/yr
Electric	\$1,400/yr
Water/Sewer/Trash	\$1,600/yr

*Exclusions: See Inclusion/Exclusion Sheet. Disclosures: *Electric baseboard in half bath. **Central Air on 2nd and 3nd level only. Driveway adjoins the neighbors' driveway. Glass sliders to yard and LR window has a broken seal. Room measurements are estimated and vary between listing info & floor plans. We ask that anyone who wants to make an offer read our letter on offers and home inspections (visit AgentExpertise.com). This home, like all of our properties, is being sold "as is". Buyers need to understand that a home inspection is not done so that buyers can ask sellers to compensate them for the perfect house, but to ensure that buyers know what problems they should expect to address during their ownership; make offers accordingly. We mean it and will negotiate for radon & active termites ONLY. Some lenders & pre-approvals are problematic; please contact us for reliable lenders. When making offers please attach RE/MAX Leading Edge Rider which states that only a mutually agreeable purchase and sale will act as a binding agreement and purchase is not contingent on the sale of any assets.

BUYER'S INITIALS



RE/MAX LEADING EDGE CONSUMER PROTECTION PLAN (LISTING)



Address

88 East Foster St, Melrose, Massachusetts 02176

This contract to purchase is expressly conditioned upon the execution of a mutually acceptable Purchase and Sale Agreement, in form and substance approved by both parties' attorneys, unless waived, which when agreed upon and signed will become the contract between the parties. Until the expiration of this agreement, the parties will each make a good faith effort to achieve a mutually acceptable Purchase and Sale Agreement. Meanwhile, the seller will not accept another offer during the pendency of the Contract to Purchase. It is RE/MAX Leading Edge's policy not to release the executed Contract to Purchase if listing agent is not in possession of good faith deposit, fully executed lead paint disclosure (if built before 1978), fully executed Seller's Description of Property (if provided by listing agent), agency disclosure and satisfactory bank letter or verification of funds, if cash.

This RE/MAX Leading Edge Consumer Protection Plan shall be incorporated into the Purchase and Sale Agreement referred to herein. Time is of the essence.

Initial One:

The following shall be deemed added to the end of the paragraph contained in the Contract to Purchase regarding financing: The buyer acknowledges and agrees that Buyer's obligation to purchase the premises is not, in any way, contingent upon the sale of any of Buyer's assets. In the event that Buyer receives a mortgage commitment conditioned upon the sale of any of Buyer's assets or is denied financing because of Buyer's inability or failure to sell any assets, it is agreed that such conditional commitment or denial of financing, shall not, in any way, be deemed just cause for termination of this Contract and/or any subsequent Purchase and Sale Agreement and shall not entitle Buyer to a return of Buyer's deposit.

OR

This offer is contingent on the sale of Buyer's assets (Real Property or other)

The Buyer is urged to conduct independent investigations through his/her attorney, through town officials, such as tax assessors, zoning and building departments, and the Board of Health or through a home inspector, etc. to verify any such information, including but not limited to the age of the home or its components, square footage and borders of the house lot; square footage of the home, zoning type; condition and age of mechanical and electrical systems, annual taxes, condition of home, idiosyncrasies of the neighborhood abutting the home; past and present structural problems of the home including problems with the roof or basement; the title to the property, etc. Buyer understands that information provided by Broker is based on information supplied by others and Brokers do not have personal knowledge of the matters relayed.

Parties agree to the following:

- The purchase and sale agreement will stipulate how oil will be adjusted by the parties, either by buyer reimbursing seller for remaining oil or seller gifting it to buyer at closing.
- All parties agree to deliver all requested information to lender no later than 10 business days prior
 to scheduled closing, unless another date will comply with lending and closing attorney policies
 which will be noted in the Purchase and Sale. (Utilities such as final municipal water, sewer,
 electrical and gas; rents, security deposit, 6D last month's rent; commission statement etc, if
 applicable).

	applicable).
•	Complete if applicable: the condo or HOA fee is \$per month and/or \$ per year.
	Complete if applicable: a portion of the Buyer's Agent fee is being paid directly to the Buyer's Agent's Firm by the Buyer in the form of a closing cost credit at closing in the amount of \$
•	No claim, counterclaim or cause of action for any loss or damage resulting from an extension required by Buyer's Lender pursuant to TRID regulations, shall be initiated or maintained by SELLER against BUYER or by BUYER against SELLER, unless caused by breach of the terms of this RE/MAX Leading Edge Protection Plan.

The firms involved are:

Selling Firm: RE/MAX Leading Edg	e, 2 Mount Vernon Street, Winchester MA 0189	O MA License #9499
Agent Name: Alison Socha	Agent Email: AlisonSocha@Leadi	ngEdgeAgents.com
Agent Phone: 781.983.9326	Agent RE License #:9058239/5	
Buying Firm: Real Estate Firm	Address	RE License #
Agent Name:	Agent Email:	
Agent Phone:	Agent RE License #:	

(To Be Used When RE/MAX Leading Edge Represents Both Seller and Buyer in the Transaction)

NOTICE OF AGENCY - check one

	DESIGNATED AGE	NCY: Broker pre	viously gave notice of	the potential for a designated
agency rela	ationship with both Buy	yer and Seller in	connection with your	real estate transaction. It was
				d by a Broker or salesman to
				see associated with the same
				saction. That disclosure was
				clusive Buyer Representation
				gency has occurred and that
licensees a				ection with the above named
property.				
	DUAL AGENCY: I	Broker previousl	y gave notice of the	potential for a dual agency
relationship				hat disclosure was contained
either in t	he Exclusive Listing A	Agreement (for	Seller) or in the Exc	lusive Buyer Representation
Agreement	(for Buyer). You previo	ously gave your o	consent to that relation	ship. Broker now gives notice
that a duai	agency has occurred	and that Broker	and affiliated license	es represent both Buyer and
Seller in co	nnection with the above	e named propert	y. A dual agent is auth	orized to assist the Buyer and
Seller in a	transaction, but shall b	oe neutral with r	regard to any conflicti	ng interest of the Buyer and
Seller, Cons	sequently, a dual agen	t will not have t	the ability to satisfy f	ully the duties of loyalty, full
disclosure,	reasonable care and	obedience to la	wful instructions, but	shall still owe the duty of
confidential	lity of material informat	tion and the duty	to account for funds.	
Signature (\$e	ller's Agent)	Prin	and the second	
			t Name	Date
			t Name	Date
	30.345(a)(-10.10)(a) (14. a)(-1.4		t Name	Date
Signature (Bu	yer's Agent)		t Name	Date Date
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	yer's Agent)	Prin	t Name	Date
	yer's Agent)	Prin	t Name	Date

RF/MAX

leading edge -

INCLUSION/EXCLUSION SHEET FOR: 88 East Foster Street, Melrose, MA 02176

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dotloop verified 02/12/18 11:02AM EST ASS2-LOLG-ADAO-NBH	DATE <u>2/12/18</u>	:1
	DATE	
		dottoop verified 02/12/18 11:02AM EST ASS2-LOLG-ADAO-NBHU DATE DATE DATE DATE DATE

Note: Real Estate law stipulates that anything that is attached to the house must remain with the property unless excluded. E.g. Only window treatments that are permanently attached would stay if not excluded. Only the window treatment hardware that is attached would be expected to stay unless otherwise negotiated. Note refrigerators with ice-makers are plumbed into house and will require disconnection to be moved but can be excluded.

PROPERTY TRANSFER NOTIFICATION CERTIFICATION

This form is to be signed by the prospective purchaser before signing a purchase and sale agreement or a memorandum of agreement, or by the lessee-prospective purchaser before signing a lease with an option to purchase for residential property built before 1978, for compliance with federal and Massachusetts lead-based paint disclosure requirements.

Required Federal Lead Warning Statement:

Every purchaser of any interest in residential property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

Sell	ler's Disclosure		
(a)	Presence of lead-based paint and/or lead-based paint haz		
	(i) Known lead-based paint and/or lead-based paint	int hazards are present in the hou	ising (explain).
	(ii) Seller has no knowledge of lead-based paint a	nd/or lead-based paint hazards in	the housing. See Sellers Statement of
(b)	Records and reports available to the seller (check (i) or (i	ii) below):	Property Condition.
	(i) Seller has provided the purchaser with all ava paint hazards in the housing (check documents below).	ilable records and reports pertai	ning to lead-based paint and/or lead-based
	☑ Lead Inspection Report; ☐ Risk Assessment Repo	ort; Letter of Interim Contro	el; 🔽 Letter of Compliance
	(ii) Seller has no reports or records pertaining to le	ead-based paint and/or lead-base	
Pur	chaser's or Lessee Purchaser's Acknowledgment	(initial)	
(c)	Purchaser or lessee purchaser has received cor		ove.
(d)	Purchaser or lessee purchaser has received no		500002 (0. 500m) F
(e)	Purchaser or lessee purchaser has received the	Property Transfer Lead Paint N	otification.
(t)	Purchaser or lessee purchaser has (check (i) or received a 10-day opportunity (or mutually	(11) below):	istantices i v o v o
	presence of lead-based paint and/or lead-based paint haza	agreed upon period) to conduct	a risk assessment or inspection for the
	(ii) waived the opportunity to conduct a risk a lead-based paint hazards.	assessment or inspection for t	he presence of lead-based paint and/or
Age	ent's Acknowledgment (initial)		
(g)	Agent has informed the seller of the seller's o	obligations under federal and sta	te law for lead-based paint disclosure and
noti	িকেইপিন্যারনার is aware of his/her responsibility to ensure co	ompliance.	
(h)[Agent has verbally informed purchaser or less	ee-purchaser of the possible pre-	sence of dangerous levels of lead in paint,
plasi	er, putty or other structural materials and his or her obli	igations to bring a property into	compliance with the Massachusetts Lead
	 either through full deleading or interim control - if it very property. 	was built before 1978 and a child	under six years old resides or will reside
	tification of Accuracy		
	following parties have reviewed the information above a	and certify, to the best of their k	nowledge, that the information they have
prov	ided is true and accurate.		
Ell	zabeth Page Wilkins dutton verified 02/28/18 248PM EST DV/5 1275-CSBT-X9-HV		
Selle	er Date	Seller	Date
Purc	haser Date	Purchaser	Date
ne	Sow Socha dottoop verified 02/28/18 2:43PM EST UA7)-5CR9-CTNR-OOCK		
Agei		Agent	Date
1051	TO STANTA	1.5411	Date
Addı	ress of Property / Unit <u>88 East Foster Street, Melrose</u>	e, MA 02176	
CLPPI	Form 94-3, 6/30/94, Rev. 12/10	11	



MASSACHUSETTS ASSOCIATION or REALTORS'

MASSACHUSETTS ASSOCIATION OF REALTORS® SELLER'S STATEMENT OF PROPERTY CONDITION

THE SELLER AUTHORIZES THE BROKERS OR SALESPERSONS TO PROVIDE THE FOLLOWING INFORMATION TO PROSPECTIVE BUYERS. THIS INFORMATION IS BASED UPON THE SELLER'S KNOWLEDGE, BUT IS NOT INTENDED AS A GUARANTEE OF THE CONDITION OF THE PROPERTY OR THE CONTINUED SATISFACTORY OPERATION OF ANY SYSTEM.

THE BUYER SHOULD INDEPENDENTLY VERIFY ALL INFORMATION BEFORE PURCHASE.

	Property	/ Address	88 East Foster Street, Melrose, MA 02176
	ANSWI	ERS	
YES	NO	UNKN	I. TITLE/ZONING/BUILDING INFORMATION
	Ø		Seller/Owner <u>Elizabeth Page Wilkins</u> How long owned? Since Oct. 2003 How long occupied? Since approx. October 2003 Have you been advised of any title problems or limitations (for example, deed restriction, lot line dispute, please explain How long owned? Since Oct. 2003 Approximate year built? order of conditions)? If yes, please explain
	\square		a) Do you know of any easement, common driveway, or right of way? If yes, please explain.
	\square		4. Zoning classification of property (if known) 5. Has your city/town issued a notice of any violation which is still outstanding? If yes, explain a) Have you been advised that the current use is nonconforming in any way? Explain
	\square		6. Do you know of any variances or special permits? Explain
			7. During Seller's ownership, has work been done for which a permit was required? If yes, explain third floor work a) Were permits obtained? b) Was the work approved by inspector? c) Is there an outstanding notice of any building code violation? Yes No Explain 8. Have you been informed that any part of the property is in a designated flood zone or wetlands? Explain.
□ YES	NO	UNKN	9. Water drainage problems? Explain II. SYSTEM AND UTILITIES INFORMATION
	\square		DO YOU KNOW OF ANY CURRENT PROBLEM WITH ANY SYSTEM LISTED BELOW? 10. Has there ever been an UNDERGROUND FUEL TANK? If yes, is it still in use?
	abla		If not used, was it removed? (See Hazardous Materials Disclosure Page 4) II. HEATING SYSTEM: Problems? Explain
	Ø		a) Identify any unheated room or area . b) Approximate date of last service . c) Reason. 12. DOMESTIC HOT WATER: Type Age Problems? Explain Burners Owned or rented? 13. SEWAGE SYSTEM: Problems? Explain . Type: Municipal Sewer Private If private, describe type of system: (cesspool, septic tank, etc.) .
			Name of service company Date it was last pumped Frequency During your ownership has sewage backed up into house or onto yard? Yes No Explain Is system shared with other homes?
ELLI	er's initi	ALS	Date a Title 5 inspection last performed Copy attached. Yes No BUYER'S INITIALS 1 of 4

MASSFORMS"
Statewide Standard Real Estate Forms

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ESPESA ASSUMENT

This form is in use by:

Use by anyone other than a participant in the transaction is strictly prohibited.

A	NSWE	RS	
	abla		14. PLUMBING SYSTEM: Problems/Leaks/Freezing? Explain
			Bathroom ventilation problems? Explain
В	N N		b) Date last tested Report: Attached Not attached c) Water quality problems? Explain. d) Water quantity problems? Explain. c) Flow rate (gal, min.)
\Box	Y		f) Age of pump g) Is there a filtration system? Age/Type of filtration system 16. ELECTRICAL SYSTEM; Problems? Explain
	M M N		17. APPLIANCES: List appliances that are included See inclusion sheet Any known problems? If yes, explain 18. SECURITY SYSTEM: None Type Age Company ADT Problems? Explain 19. AIR CONDITIONING: Central Window Other None Problems? Explain Central on second and third floor.
YES	NO	UNKN	III. BUILDING/STRUCTURAL IMPROVEMENTS INFORMATION 20. FOUNDATION/SLAB:
Я			Problems? Explain 21. BASEMENT: Water Scepage Dampness
Ħ			Explain amount, frequency, and location
$\overline{\Box}$	\square		a) Sump pump? If yes, age. location Problems? 22. ROOF: Problems? Explain
			Location of leaks/repairs
_	W.		wood/Coal/Petet Stove in compliance with installation regulations/code/bylaws?
	abla		If not, explain
	\square		25. FLOORS: Type of floors under carpet/linoleum? hardwood Problems with floors (buckling, sagging, etc.)? Explain
N N			26. WALLS: a) INTERIOR Walls: Problems? Explain
		abla	(See Asbestos disclosure Page 4)
		\square	If yes, locations (attach copy of inspection reports) Deleading Compliance (06/9/99), provided to seller by prior owner at time of purchase. Seller has no further knowledge concerning lead paint at the premises.
	\square		31. RADON: Has test for radon been performed? If yes, attach copy (See Radon disclosure Page 4)
		abla	32. INSECTS: History of Termites/Wood Destroying Insects or Rodent Problems? If yes, explain treatment and dates
		Г	(See Chlordane disclosure Page 4)
SELLER	'S INIT		DZ/12/18 BUYER'S INITIALS



2 of 4

ANSWERS	
33. SWIMMING POOL/JACUZZI: Problems? Explain	
Name of service company 34. GARAGE/SHED/OR OTHER STRUCTURE: Problems, explain	
35. Have you been advised of elevated levels of mold at the Property?	
Explain	
YES NO UNKN IV. MISCELLANEOUS INFORMATION	
36. Do you know of any other problem which may affect the value or use of the property which may respect to	ot be obvious to a prospective buyer?
YES NO UNKN V. CONDOMINIUM INFORMATION	
YES NO UNKN V. CONDOMINIUM INFORMATION 37. If converted to condominium, are documents recorded (Master deed/Unit deed etc.)? 38. PARKING: Number of Spaces Of those spaces, identify number that are	ded: avelusive essentante
38. PARKING: Number of Spaces Of those spaces, identify number that are deed assigned: Unassigned or in common area? 39. CONDO FEES: Current monthly fees for Unit are \$	exclusive cuscilicitis.
Heat included? Yes No	
Electricity included? Yes No 40. RESERVE FUND: Has an advance payment been made to a condo reserve fund?	
If yes, how much \$ 41. CONDO ASSOC. INFO: Is owners' association currently involved in any litigation?	
If yes, explain	
42. Have you been advised of any matter which is likely to result in a special assessment or subs	tantially increase condominium fees?
Explain	
YES NO UNKN VI. RENTAL PROPERTY INFORMATION	S=0.0-1
43. NUMBER OF UNITS: Has a unit been added/subdivided since original construction?	
If yes, was a permit for new/added unit obtained? 44. RENTS: Number of units occupied	
Expiration date of each lease	
Any tenants without leases? Is owner holding last month's rentsecurity deposit?	
If yes, has interest been paid? If security deposit held attach a copy of statements of condition Attached Not attache	а П
45. Is there any outstanding notice of any sanitary code violation? Yes No Explain	
VII. ACKNOWLEDGMENT	
Seller(s) hereby acknowledge that the information set forth above is true and accurate to the best of my (our) to defend and indemnify the broker(s) and any subagents for disclosure of any on the information contained herein	knowledge, I (we) further agree
receipt of copy of Seller's Statement of Property Condition.	, Scher(s) luriner acknowledge
Date 02/12/2018 Seller Elizabeth Page Wilkins dottoop varified 02/12/18 11:25AM EST ODDH-90UV-MRTR-CEAS Seller	
Buyer/Prospective Buyer acknowledges receipt of Seller's Statement of Property Condition before purch	ase. Buyer acknowledges that
Broker has not verified the information herein and Buyer has been advised to verify information independently. B representation, verbal or written, from any real estate broker or licensee concerning legal use. Any reference t	JYER is not relying upon any
multi-family, residential, commercial) or the use of this property in any advertisement or listing sheet, including the nur	mber of units, number of rooms
or other classification is not a representation concerning legal use or compliance with zoning by-laws, building code, a private restrictions by the broker. The BUYER understands that if this information is important to BUYER, it is the dul	anitary code or other public or
from an attorney or written confirmation from the municipality.	y of the BOTER to seek advice
Date 2/12/18 Buyer Buyer	
SELLER'S INITIALS O2/12/18 BUYER'S INITIALS	
11:25AM EST 3 of 4	
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VIII. EXPLANATORY MATERIAL

The following clauses are provided for descriptive purposes only. For detailed information, consult the Massachusetts Department of Public Health, the Massachusetts Department of Environmental Protection, or other appropriate agency, or your attorney.

A. Flood Hazard Insurance Disclosure Clause (Question #8)

The lender may require Flood Hazard Insurance as a condition of the mortgage loan if the lender determines that the property is in a flood hazard zone.

B. Hazardous Materials Disclosure Clause (Question #10)

In certain circumstances Massachusetts law can hold an owner of real estate liable to pay for the cost of removing hazardous or toxic materials from real estate and for damages resulting from the release of such materials, according to the Massachusetts Oil and Hazardous Material Release and Response Act, General Laws, Chapter 21E. The buyer acknowledges that he may have the property professionally inspected for the presence of, or the substantial likelihood of release of oil or hazardous material and such proof of inspection may be required as a prerequisite for financing the property.

C. Asbestos Disclosure Clause (Question #29)

The United States Consumer Product Safety Commission has maintained that asbestos materials are hazardous if they release separate fibers which can be inhaled. Asbestos is a common insulation material on heating pipes, boilers, and furnaces. It may also be present in certain types of floor and ceiling materials, shingles, plaster products, cements and other building materials. The buyer may have the property professionally inspected for the presence of asbestos and if repair or removal of asbestos is desired, proper safety guidelines must be observed.

D. Lead Paint Disclosure Clause (Question #30)

Whenever a child under six years of age resides in any residential premises in which any paint, plaster or other accessible material contains dangerous levels of lead, the owner is required by law, to remove all said paint, plaster or cover with appropriate materials so as to make it inaccessible to a child under six years of age. Consumption of lead is poisonous and may cause serious personal injury. Whenever such residential premises containing dangerous levels of lead undergoes a change of ownership, as a result, a child under six years of age will become a resident, the new owner is required by law to remove said paint, plaster cover or encapsulate it with appropriate materials so as to make it inaccessible to such child. Buyer should receive information pamphlet from Department of Public Health.

E. Radon Disclosure Clause (Question #31)

Radon is an odorless, colorless, tasteless gas produced naturally in the ground by the normal decay of uranium and radium, Radon can lead to the development of radioactive particles which can be inhaled. Studies indicate the result of extended exposure to high levels of radon may increase the risk of developing lung cancer.

F. Chlordane Disclosure Clause (Question #32)

Pesticide products containing chlordane were banned in Massachusetts on June 11, 1985, following a determination by the Department of Food and Agriculture that the use of chlordane may cause unreasonable adverse effects on the environment including risk of cancer. Although existing data does not conclusively prove that significant health effects have occurred as a direct result of chlordane use, the long-term potential health risks are such that is prudent public health policy, according to the Department, to eliminate the further introduction of chlordane into the environment.

G. Mold Information

Molds are naturally occurring organisms that exist both indoors and outdoors. More than 1000 different kinds of mold have been found in homes in the United States. Molds are fungi that reproduce by making spores. Spores are small and lightweight and able to travel through the air. Molds need moisture and food to grow and their growth is stimulated by warm, damp and humid conditions. Molds can use materials such as wood, paper, drywall and carpet as food sources. Reducing dampness indoors is often key to reducing the growth of mold. Depending on the level of mold, allergies, respiratory problems and other health consequences can be triggered in sensitive individuals. However, exposure to mold does not always result in health problems. As of July of 2002, U.S. governmental agencies reported that a determination had not been made what quantity of mold was acceptable in an indoor environment. For more information on mold, contact an engineer or other qualified mold inspector. Information may also be found at the web site for the U.S. Environmental Protection Agency, www.epa.gov.

H. Fair Housing Notice

It is unlawful to discriminate on the basis of race, color, religious creed, national origin, age, gender, sex, ancestry, marital status, veteran status, sexual orientation, disability, presence of a child, receipt of public assistance or other protected classification in the sale or rental of covered housing.







LETTER TO BUYERS AND SELLERS -

BEST PRACTICE FOR SMOOTH TRANSACTIONS

We ask parties to live by the golden rule when making or receiving an offer.

Treat the other side the way you would want to be treated.

Advice to sellers: if you receive an offer, respond to it in a timely manner. Work with the "bird in the hand." Buyers understandably get upset if they feel their offer is being leveraged for another offer that may or may not materialize. This alienates a potentially good buyer and gets negotiations off to a bad start.

Advice to buyers: make offers in good faith. If you find yourself in a position of multiple offers, or if you feel the only way to put a house under agreement when it is new to the market is to pay top price, then don't try to renegotiate the price after a home inspection. Only offer a price that you feel comfortable with and always assume that the house will need work and budget accordingly. All houses need work. Please be patient after submitting an offer. We often have to wait to get in touch with the seller who may need to talk to an attorney, spouse, partner or extended family. Expect a long delay if the seller is an estate or bank. We will do our best to explain the circumstances and respond to you as soon as we can. There are many reasons a response may not be immediately available – please try to understand. We know waiting can be anguishing.

The Purpose of a Home Inspection: Rules of the Road for Buyers and Sellers

Everyone needs to keep in mind that most of the housing stock we have in Greater Boston and surrounding communities is USED. The purpose of a home inspection is to inform a buyer about what he or she is buying, not to renegotiate the sale price of a property. When potential Buyers are MAKING AN OFFER THEY SHOULD BUDGET TO SPEND THEIR OWN FUNDS TOWARD THE REPAIRS SUGGESTED BY THE HOME INSPECTOR. It would not be unusual for that sum to add up to many thousands of dollars. We ask all buyers to take this into consideration when they make their offer so that they don't feel they overpaid if they discover things that need to be fixed in the house. No house is perfect no matter how well maintained. We as REALTORs have priced a property taking into consideration its location, size, configuration, number of rooms, bedrooms and bathrooms, lot size and general condition. Buyers are always taken by surprise by the costs of maintenance and repairs to a house and want to renegotiate the price after home inspection. We ask that you don't shop in a price range that stretches your household budget so much you cannot assume the maintenance of a house. Do you have access to thousands and thousands of dollars over the next 5-10 years to take care of the items your home inspector will inevitably find? If not, you may not be a good match for a used house. So, except for some very expensive item that needs immediate repair that you could never have known about without an inspection, we expect the buyer to assume the house and its issues at closing. That is normal. We keep hearing from buyers, "I knew I'd have to do some work, but I just can't afford to go forward without a price adjustment." So we ask you to take this very real issue into consideration now, before you make an offer on a house you can't afford.

BUYER'S	INITIALS	
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RF/MAX LEADING EDGE

It is the job of all home inspectors to highlight maintenance issues, look for pests and insects, point out needed repairs, assess structural condition and scrutinize major systems like plumbing, electric, heat and roof. Every home inspection, even in the best maintained home, turns up multiple issues. Commonly we find that a chimney or wall needs re-pointing, that fireplaces aren't lined, (new building codes require linings - however old fireplaces are often triple bricked which may in fact be a better, but more expensive way to build a chimney than today's current code requires). It is not uncommon for some electrical wire to be loose or not properly boxed or for homes to have knob and tube wiring. Expect to have to upgrade electrical service; today's buyers have needs for computers and equipment that many of our sellers never faced. We see that ropes in windows are broken, that older kitchens and baths do not have GFI outlets and that lots of physical things that currently exist do not meet updated building codes. Our older housing stock has older waste pipes, water services, heating systems, roofs, exterior shingles and gutters, facia boards and plumbing. It is typical for roofs to be installed without vents, and insulation not to be in keeping with your home inspector's recommendations. Powder Post Beetles and termites have left their damage scars in virtually all basements in older homes. When a basement is finished, a home inspector will tell you that he can't determine what is going on in the sills and joists behind the covered walls, so take that into consideration now when you make your offer. We don't want you backing out of the deal later because you don't know what is covered up in the finished basement.

Another very common issue in our 19th C. homes is settling and sloping. Some home inspectors will sound the alarm of structural problems when floors tip. If you see tree trunk columns in the basement, know that a home inspector will suggest you put in steel columns in concrete footings (at about \$1500 apiece - the seller has lived without steel columns - so this is a buyer's expense - budget accordingly). Homeowners with slanting floors think it's part of the charm. If you don't want that charm, don't make an offer on a home with floors that aren't level. Buyers should not expect sellers to upgrade a house for them. Every buyer should expect most, if not all, of these things in our beautiful older housing stock.

We ask everyone to further understand that every home inspector has his own opinion as to the proper maintenance of a home. Please remember that the issues that are brought up by the home inspector have probably not been a concern to the current homeowner. (The house is functioning fine from their perspective and they may like their old fuses... and the corrosion on the pipe feeding the laundry has never leaked... they are used to the windows that won't stay up...they've been having fires in their fireplaces for years, ...etc.)

Please do not expect a seller to negotiate on something visible to the eye: tree roots uprooting sidewalks, tree limbs or trees too close to the house, cracked tile in the bathroom or cracked windows, rotting bulkhead doors, gutters that are broken or disconnected, etc. We expect that you have carefully seen the property and that problems that are in plain view have been taken into consideration when you make an offer. Also, expect a home inspector to recommend maintenance items like servicing the heating system or cleaning the gutters. The purpose of the home inspection is not to compensate a buyer for the perfect house, but to make them aware of the items they will need to address when they buy the home. Again, these are buyer's expenses and should be anticipated.

Just because a home inspector recommends a lightening rod, updated electrical system, vinyl siding, new storms and screens, GFI outlets or lining the chimney, does not mean that the seller should be responsible for these or any other improvements for the new buyer. (We have witnessed home inspectors recommending things that we feel would hurt the value of a property like vinyl siding in an area where natural siding has higher value!)

A significant sea change has occurred in the way pest control companies look at homes for pest problems, most notably termites. Until recently pest companies only recommended treatment if there were signs of active termites in the house. Today, many pest companies, concerned about liability, are recommending treatments for every home they inspect.



RE/MAX LEADING EDGE

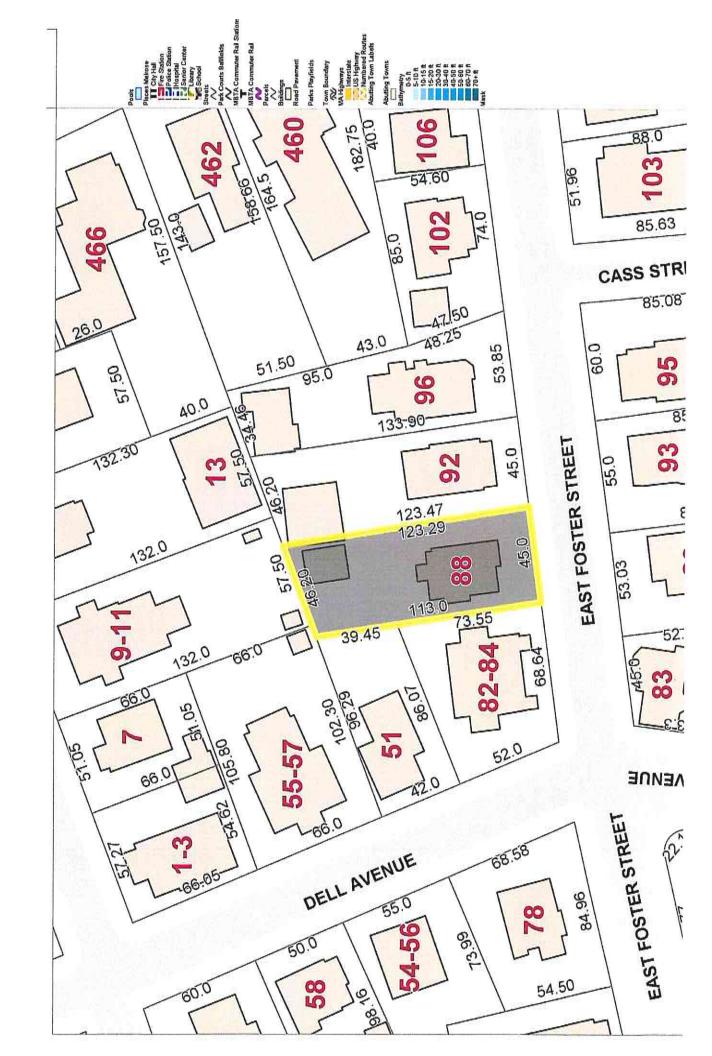
Rotting wood near the ground, termite activity in landscape timbers and under rocks near the foundation, and termite damage in porches and sills are common, and most companies are recommending treatment even if the damage is a century old. It is also the policy of many chemical companies not to distinguish between old and active termite damage. Further, it is the policy of many companies to always recommend treatment if there is any evidence of damage, past or present. Because it is evident that some termite or wood boring insect damage is present in almost every property that we list we would like to set a standard for negotiations. We believe it is a seller's responsibility to treat for termite damage if, and only if, termite mud tubes are found to be present in the structure of the main house or an attached garage or if there is evidence of "swarming". This is the industry standard for active termites. We also believe that all buyers who elect to have a pest inspection should be prepared to follow up on the recommended treatment of the pest control company after they purchase their house if mud tubes or swarming are not present. Sheds and detached garages are not considered the main house and are very attractive to pests. Buyers should be prepared to treat those structures when they purchase a home as normal home maintenance and not expect the seller to compensate them for such.

On occasion there are major issues which cannot be known to the buyer, or perhaps even the seller, without the more in-depth investigation usually done by a home inspector or specialist, (e.g. extensive termite damage). There is a possibility that such an issue might require negotiating and/or repair. A cash settlement may be warranted so that work can be done to the satisfaction of the new owner.

ADVICE FOR BUYERS – if you want to make the terms of your offer more favorable to a seller you should agree to do your home inspection within three days of an accepted offer and sign a purchase and sale as soon thereafter as possible (7 days). Sellers cannot accept other offers while you have it under agreement, and they lose valuable marketing time not knowing whether or not their deal is solid. A deal is solid when there is a fully executed Purchase and Sale and if the bank has issued a commitment letter. Also, please disclose to the seller in writing if you will be using a government loan (FHA or VA) when you make your offer. Under no circumstance will the seller consider an offer contingent on the closing of the buyer's property. Every transaction has inherent risk for both parties. A buyer who attempts to eliminate all risk on their end creates high risk for the seller which is simply unacceptable. A buyer cannot expect the seller to assume all the risk. Consult an experienced real estate attorney.

WARNING - It is our experience that many banks/mortgage companies are very eager for your loan and will promise you the moon but are having difficulty delivering on their promises. (Read: the loan you get at closing isn't the one you thought you were getting.) In addition to causing delays with some financing, there are a lot of bank/mortgage operations that are using attorneys, appraisers, surveyors and title examiners who do not complete their work in time to meet the financing deadline. Unfortunately, many buyers who are purchasing homes we have listed have experienced carelessness, oversights and ineptness with the bank they have chosen and are unable to close on time. New HUD regulations are wreaking havoc with closing on the contract date. The buyer's deposit (five percent of the sale price) is at risk if they are unable to perform or close on the date required by their contract. It is not unreasonable for the seller to want a large sum of money to agree to extend the closing in order to bridge their next purchase or to compensate them for not closing on time. We are happy to provide a long list of reliable lenders, but if a buyer chooses to work with someone else and the closing is delayed, we will consider the buyer forewarned, and will be less likely to be sympathetic when trouble arises from a bank that is not on our list of reliable lenders. Buyers can also request that a local attorney be used to do the conveyancing which tends to streamline the process. Buyers may, of course, use the bank of their choosing but it is our goal for every transaction to go smoothly. We have learned that the people we rely upon will do a good job for their clients, the buyer (s). This warning is simply to prevent any misery in the buyer's life. We would be glad to furnish names of people who wish they had taken this advice.

BUYER'S INITIALS	
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GROSS INTERNAL AREA FLOOR 1: 743 sq ft, FLOOR 2: 706 sq ft FLOOR 3: 435 sq ft TOTAL: 1884 sq ft

